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KEITH BROS. NURSERY SAWYER, MICHIGAN



SMALL FRUIT PLANTS AND ORNAMENTALS



SEASON OF 1921



Reproduced from an actual photograph of this variety.

The Wonderful Senator Dunlap

**A most Dependable and Productive Strawberry
Bears Heavily Everywhere.**

This is the best known variety in the United States today. The Senator Dunlap is a sure cropper and the plants are hardy and do well in any strawberry soil.

It yields large crops of attractive red berries recommended very highly for home use or for market. Planted with the Famous Gibson and Sample, you have a combination that is hard to beat. (See pages 8 and 9.) It comes into bearing earlier than the Famous Gibson, therefore, by planting the three varieties you will have a good long picking season.

We always sell millions of Senator Dunlap plants and we never hear growers "kicking" this variety. It is a very profitable variety and always sells well on the market, for so many buyers know it at sight. Fine flavor, a rich juicy berry.

The berries are of good size, very firm, regular, and of an attractive red color as shown in the picture at the left. This is a print from an actual photograph of the Senator Dunlap berries, and those who know this variety will recognize the berries. It is a very dependable variety to grow.

The plants that we offer in this variety are grown on our New Land and are strong, thrifty, and heavily rooted. We ask that you read pages two and three so that you become familiar with the high quality of our New-Land Plants. They are noted for their big yields. You will find our New-Land Plants satisfactory in every way. This variety is listed again on pages 8 and 9 in our collection of the **THREE BEST STRAWBERRIES FOR GARDEN OR FIELD CULTURE**. Price, 40c per 25; \$1.00 per 100; \$1.60 per 200; \$2.20 per 300; \$2.65 per 400; \$6.00 per 1,000. (500 at 1,000 rates.)

KEITH'S GUARANTEE goes with every shipment of plants; also our "Keith's Ways to Successful Berry Culture." They insure your success in growing big bumper crops.



Introduction

For Our Friends to Read

If we were granted one wish, it would be a personal acquaintance with our many customers and friends so that we may show our appreciations for the business which they sent our way last season. We sold millions of plants and did our best to satisfy our customers in

every way.

We certainly hope that you have been successful with the plants you have received from us and we stand ready to correct anything on our part that proved to be a hindrance to your success. We have always thrown our doors open for you to feel free to ask us to right matters and to ask us for information that may lead to your success. Remember you will always find us willing to help. Our "Keith's Ways to Successful Berry Culture" is free for you and you will find it very helpful in growing fruits from our plants. We have no control over weather conditions and drawbacks brought about through such unfavorable conditions as may be laid at one's door. Our aim is to send you the best plants that can be grown and to assist you in every way in growing large profitable crops from them. Our experience and knowledge in fruit growing is free.

It is our earnest desire to have all who receive this catalogue understand something regarding our aim in sending it. Read it carefully for it is our only representative and salesman.

In reading we wish you to realize that we are in the Small Fruit Business to please and satisfy all who choose to buy from us. Our aim is to satisfy our customers by filling their orders with the best plants and have them reach you in the best possible growing condition. We carry out our guarantee and consider the smallest order as important as the largest for it is your money that is invested. We fully realize that the success of our business depends upon satisfying you and therefore we meet you more than half way on any proposition. We simply ask you to make known your wants and troubles and we will do our part in satisfying them.

So interested are we in your success that we supply every customer with our "Keith's Ways to Successful Berry Culture." This booklet is the result of our years of experience in successfully growing Small Fruits, and if a customer follows out its suggestions and information there will be no question as to the successful results. It is sent you FREE and POSTPAID as soon as your order reaches our office. It contains Keith's ways of growing bumper crops of all kinds of Small Fruits. It covers thoroughly the selection and preparation of soils, the methods and systems of planting, care of plants before and after planting, garden and field culture of the Everbearing Strawberry, cultivation, training, mulching, etc. It will be found very helpful and useful in growing all kinds of small fruits and is the result of our years of experience in successfully growing small fruits. If you follow its suggestions there is no doubt as to your success, for it thoroughly covers all the factors in growing small fruits. We consider it our part to supply our customers with this useful information in order that the plants we send them may have the best of care. We are then more certain of your success. We certainly want our plants to do their best for you. By setting our guaranteed New-Land plants and following our methods of culture you will certainly succeed in growing the largest crops of berries.

Plant growing is our business and we give it special attention that we may grow the best plants possible for you. We have our plants growing on New Land, which is the very best for growing large, thrifty plants. The natural plant foods which are in this new soil produce the very best plants. We ask you to note the prints on pages 2 and 3 which are made from actual photographs of our New-Land plants. We consider our New-Land plants the very best and we guarantee every shipment to satisfy you in every way. They will be much more valuable to you than a poorer and cheaper grade of plants. We suggest that you plant the very best. It will be cheaper for you in the end.

Our Guarantee

We guarantee our plants will reach you in good growing condition and will replace any that does not providing purchaser sends us at once your express receipt and a statement from your express agent showing loss or damage to plants. All plants shipped by us are true to name, healthy, and carefully packed.

You take no risk in sending us your order, for we absolutely guarantee you satisfaction. We make good any order which proves unsatisfactory.

Keith Bros. Nursery

KEITH'S NEW-LAND PLANTS

\$500 PER ACRE

FOR BIG PROFITS

The Best Mother Earth Can Grow

\$700 PER ACRE



Note the Well Branched Fibrous Roots.



Photographed from a Field of Keith's New Land Plants in July. Note the Heavy Growth of Plants at That Time. Note Woods in Background.

These photographs above show part of the fields where our New Land Plants are grown. The soils in these fields are full of natural plant foods and the young plants, from the time they take root, have access to as much of natural plant foods they can possibly absorb, and consequently they are the strongest, thriftiest, and most vigorous plants that Mother Earth can grow. We call your attention to the prints from actual photographs of our New Land Plants shown on these pages. Note the large thrifty root systems they have developed from growing in our New Land soils. There are no better plants grown, full of life and vigor.

We know you will understand why plants grown in our rich, new soil will be the best for you to set for big profits. You will certainly consider it poor economy to try to save a few cents on a thousand plants and at the same time sacrifice the high quality you will find in our New Land Plants. You know it's the quality of the plants you set which determines your success. It will cost you just as much to prepare your soil, set and care for poor plants as it will good ones and your profits and satisfaction will be a great deal less. Always set the best, it will pay in the end. We again call your attention to the quality of our New Land plants. Note their size and vigor. They are the plants for thrifty growths and Big Yields.

Big Crops Big Profits

**\$500 to \$700 per Acre from
Keith's New-Land Plants**



Strong, Heavy Plants Like These that are Full of Life and Vigor are the Best to Set. Quality is What You Want in Your Plants If You are After the Most There is to Be Made in Growing Strawberries. Our Guarantee Goes With Every Plant.



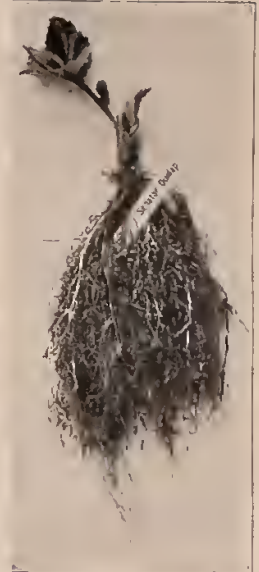
Photographed from a Field of Keith's New Land Plants in Fall. See How Plants Completely Cover Ground. Note Heavy Woods in Background.

The big yielding power and the vigor of Keith's New Land Plants make them a profitable buy. They will be the best and cheapest in the long run. It will cost you just as much to prepare your soil, set and care for poor plants as it will good strong ones. Keith's New Land Plants will be the most profitable and satisfactory for you to buy this Spring. The initial cost of these good plants is very small compared with the large profits they will bring you.

Keith's New Land Plants will produce a much better growth for you than plants grown on soils that have been cropped for years. They are filled with the "pep" that will make them boom after you set them. They have the "stuff" in them to make good in any soil.

They have had access all Summer to all the plant foods that they could possibly store within themselves, and therefore they have strong thrifty crowns and roots. For this reason they are much better for planting than plants grown on old soils.

Remember, that your success in growing strawberries depends upon the vigor and health of the plants you set and the cultural methods given them after setting. Get started with our Big Healthy New Land Plants and follow our cultural methods and you will make all there is to be made in the growing of strawberries. We send you our Keith's Ways to Successful Berry Culture as soon as your order for plants reaches our office. It's free.



Note the Long, Heavy Root System.



Note the Long, Heavy, Well-Branched Root Systems of Our New Land Plants. See the Leaf Mold Hanging to the Roots. Our New Land Plants Are the Best. A Very Profitable Buy For You. We Stand Back of Every Plant.



Photograph taken November 15th of Progressive plants set in Spring.

Everbearing Strawberries

Everbearing Strawberries are being grown successfully all over the country. They will begin to fruit soon after being planted in the Spring and will continue until cold, freezing weather in early Winter. After fruiting them since their introduction we find that it is best to keep them from fruiting until the last of July, then allow them to fruit until cold weather freezes them. When planted properly and given the right kind of care they surely will produce the berries, and bring in the money where the fruit can be sold for 25c to 50c per quart. They should be set a little closer than the June-bearing varieties and be kept in hills, thus requiring about 10,000 per acre. Each plant you set in the Spring should bear from one-fourth to one quart before Winter, and by knowing how much you can sell the berries for, you can come somewhere near estimating your profits per acre. When planted in your garden and given the proper care, you can have fresh strawberries from the first of August until snow flies. We have tried out different varieties but find the Progressive and Superb the best and most reliable bearers. (In our Keith's Ways to Successful Berry Culture, we give our methods of planting and growing the Everbearing Strawberry. We send this booklet free as soon as your order for plants reaches our office.)

PROGRESSIVE (Per.)—This is the best and most fruitful everbearing strawberry and bears whether planted alone or with other varieties. Its berries resemble the Senator Dunlap in size, shape, and color (See inside front cover), but has a better flavor. The berries can't be excelled for canning, preserving, or dessert. They are firm, perfect in shape, and evenly colored. Wouldn't want a better strawberry. The Progressive will begin to bear shortly after being set and will continue until freezing weather. The picture at the top of the page was taken of a Progressive row the 15th of November, 1920. Keith's Guarantee goes with every one of our everbearing plants. You will find every plant an everbearer. Price, \$18.00 per 1000.

SUPERB (Per.)—This is one of the best everbearing varieties on the market today. It is one of the best known and will be found listed in all catalogues. Some think it even better than the Progressive. It does not bear so heavily as the Progressive, but is a larger, firmer berry, more inclined to be round and lighter in color. Many prefer its flavor and appearance to the Progressive. It not only bears during the Summer and Fall, but the following Spring it will fruit paying crops. No other everbearing berry to our knowledge will do this. It is a better plant maker than the Progressive, which accounts for its better bearing in the Spring. We have been very careful in keeping this variety true to name and will guarantee every plant as such. Price, \$16.00 per 1000. (Less amounts see page 13.)

Keith's New-Land Plants

**BUY THE
BEST**
It Pays Big

Are the Most Profitable for
The Biggest, Best Yields of Big
Attractive Berries are only
Grown from the Biggest,
Best Plants.

**QUALITY
VIGOR
HEALTH**

General List of Strawberries

We do not offer any variety but what has been tried and proved to be a profitable one in every way. The different varieties are described as we find them through actual experience in growing and fruiting the plants. (For prices in less than 1,000 lots see page 13.)



Charles 1st.

firm, which means a great deal to commercial growers. We guarantee every plant to be true to name. Price, \$7.50 per thousand.

✓ **BEDERWOOD.** (Per.) Comes into bearing early in the season and continues to produce perfect berries to the end of the strawberry season. It has a long blossoming period and is one of the best fertilizers for the Haverland and other early and midseason varieties. It produces more quarts per acre than any other of the early varieties. The berries are rather round, medium sized, evenly colored red, firm, good shipper, and of good flavor. It produces a good wide row and is sure to yield a crop. It is one of the best of the early varieties, and should be often used as a fertilizer for imperfect varieties. Price, \$6.00 per thousand.



Bederwood Strawberries.

Extra Early Varieties

✓ **CHARLES I (Per.)** Charles the First is a very heavy fruiting berry that comes into bearing with the Extra Early varieties, and this is why growers plant it as one of their reliable varieties. The plants are hardy and, because of their long roots, bear good crops even in dry seasons. Charles the First is a sure cropper. It comes into bearing a week ahead of other early varieties and always sells at the highest prices. The first strawberries in the Spring always bring the best prices and this is why this variety is such a good money-maker. We have a fine lot of Charles the First plants grown on our New Land and we guarantee satisfaction in every way. They are large and vigorous and will give you the best of growth after planting. Include Charles I as your leading extra early variety and you will be well pleased. Price, \$7.25 per 1,000.

EARLY OZARK. (Per.) This berry has made a great record since placed on the market. It is said to be a cross seedling of Excelsior and Aroma, and was originated in Missouri. Early Ozark is a grand extra early berry, and has become a favorite in many parts of the South, where it is a well known berry. Where it has been seen in fruit, almost everybody wants plants. The leaves are thick and leathery, with a healthy, vigorous appearance, looking as though they had been varnished. The berries average large in size, ripen early, and are very



Dr. Burrill—The "Million Dollar" Strawberry.

Medium Early Varieties

For prices less than 1,000 lots, see page 13.

DR. BURRILL (Per.)—This valuable new variety is a cross between the Senator Dunlap and the Crescent, and called the "Million Dollar" strawberry. The berries are larger than the Dunlap, a beautiful dark red color, and of excellent flavor. You will note in the cut above that they are much like the Senator Dunlap in shape. The ends of the dark red berries are often tipped with pink (see middle berry in cut) which makes them very attractive and being a firm berry it ships or hauls to market in fine condition. It is fine for canning or dessert. This new variety is sure to please you and we advise you to include it in your order. It is one of the best all-round berries. A good plant maker, a big

yielder of attractive berries, and does well on any soil. An excellent berry for home garden or for market. Don't leave Dr. Burrill out of your order. Price, \$7.00 per thousand.



HAVERLAND (Imp.)—This variety is sure to please you if you are wanting an attractive, good yielding, profitable variety. The berries are large, pointed, well colored with the point often taking on a lighter red color which makes the berry very attractive. It is the only pointed berry that we have in the imperfect varieties. We have grown it for a good many years and find it a very profitable berry. It always makes a good picking row, and often bears when other varieties fail. This variety does well when planted with the Dr. Burrill, Senator Dunlap, or Gibson. Buy the Haverland and you will have a variety that will please you. Price, \$7.00 per thousand.



Our New Land plants are of the highest quality and grow the biggest crops.

It will pay you big to set them. They will give you larger yields, bigger and better growth. Keith's guarantee goes with every plant.

Haverland (2/3 natural size).

Midseason or Medium Varieties

(For prices in less than 1000 lots, see page 13.)



Bubach.

BUBACH (Imp.)—One of the largest berries grown. You will find it very profitable. If you are wanting a large, fancy berry, one that will make a big showing on your table or on the market, buy the Bubach. You will not be disappointed in any way with the Bubach, and it will make you large profits. Berries large, showy, even deep dark red color throughout. Stand shipping and hold their color well. Plants large and hardy. It doesn't make so many plants as some varieties, but enough to form a good fruiting row. Bubach is an old reliable variety of the big-berry type. It has an imperfect flower and we suggest planting it along with Gibson or Dr. Burrill for fertilization. Price, \$8.00 per thousand.

CORSICAN (Per.)—The Corsican is a good bearer of very large berries. They are simply giants when it comes to size. These berries always attract buyers for they are so large and well colored all over with a medium red color. They have a long picking season, which makes them very productive. The plants are very large with heavy, dark green foliage, which makes an attractive row. You will never have any trouble in selling Corsican for big fancy prices. Their size will make them go fast. For table use they are a fine fancy berry. They are certainly big boys. The Corsican, Uncle Jim, Bubach and Wm. Belt all belong to the "heavy weight" class. Price, \$8.50 per thousand.



Corsican ($\frac{3}{4}$ actual size).

WM. BELT (Per.)—A large, attractive berry with an attractive glossy red color. It is quite pointed but of uniform shape. It ripens all over at once, a factor which some of the large berried varieties don't have. Wm. Belt is a very profitable market variety, being attractive both in color and size. Any grower wishing a variety for fancy market should not be without Wm. Belt. Their rich red color, shape, size make them an attractive berry. Some growers find this variety their best seller and producer. The cut below doesn't do the Wm. Belt justice, but it shows the size and shape of the berries. They are often $2\frac{1}{2}$ to 3 inches across, firm and of a rich flavor. It comes in the "heavyweight" class, along with the Uncle Jim, Bubach, and Corsican. It does well in most places with the exception of wet soil, where it sometimes rusts. The demand for Wm. Belt is increasing every year for growers are learning that it is a good profitable berry. Price, \$8.00 per thousand.

FAMOUS GIBSON (Per.) — You will find this variety fully described and pictured on page 9 and on the outside back cover. It is our most wonderful strawberry and we list it in two places. It is a sure success for you and should constitute the greater part of your order.

BUY THE BIG 4

BUBACH WM. BELT
CORSICAN UNCLE JIM

All Dandy Big Berries.



Wm. Belt ($\frac{3}{4}$ actual size).

Our Three Best Strawberries for Garden and Field

We here list three of our most profitable and reliable varieties of Strawberries. They have proved to be all right in every way, not only in this section, but elsewhere, and we are positive that they will satisfy everyone who chooses to grow them. We ask our friends and customers to consider these varieties in ordering their plants for garden or field planting. They are all heavy yielders of large attractive berries suitable for home use or market.

✓ Senator Dunlap (Per.) Old Reliable

This is the best known variety in the United States, because it bears well in all localities, producing large crops of good-sized marketable berries. It is grown by all berry growers in this section as their reliable cropper. It is very hardy, a good plant producer, and does well anywhere strawberries are grown. The berries are firm and solid, uniform in shape, and for canning, preserving, shortcakes, etc., they can't be beaten. They hold their color, shape and size well after canning or preserving. They are a rich dark-red color, often tipped with pink which makes them very attractive. We have the genuine Senator Dunlap plants grown on our New Land and guarantee you satisfaction in every way. The picture below and the colored cut on the inside front cover are from actual photographs of the Senator Dunlap. Note the color of the berries on the inside front cover. Price, \$5.00 per 1000 (smaller amounts see page 13).



Famous Gibson.

The Famous Gibson (Per.) The Most Wonderful Berry Grown

This is one of the best moneymakers in the line of strawberries. More than two-thirds of the strawberries shipped last fruiting season from our shipping station and other nearby ones were the Famous Gibson. It can be found in every grower's strawberry field occupying the midseason's place. They find it the most profitable variety that they have ever grown. It is rapidly becoming the most prominent money-maker throughout the country.

You will find actual photographs of the Famous Gibson on the outside of back cover (this one is in natural colors) and in the upper right-hand corner of this page. This one was taken last Spring toward the end of the strawberry season. Note how the Famous Gibson keeps up its size, firmness, shape, etc. We include it here in our Garden and Field collection, for we are sure it will bring our customers large profits and satisfy them in every way.

The berries are large, well colored with a dark glossy red, and have a good acid flavor. They stand shipping and hauling to markets well and bring the top-notch prices. They always make a good wide picking row of strong healthy plants and yield large crops. The strawberry growers in this section of the State find that the Famous Gibson brought them from \$500 to \$700 per acre last Spring. We have no better money-maker to offer you. Plant this variety with the Senator Dunlap for an early, the Sample for a late variety, and you will have a combination that is hard to beat. Before quitting, read the description on the outside back cover. Price, \$6.50 per 1000 (less amounts see page 13).

\$273.35 from 500 of our Famous Gibson New Land Plants

Coburn, N. Y.
Keith Bros. Nursery, Sawyer, Mich.
In regard to your Famous Gibson it is the best berry I ever had on my place. What you told in your catalogue about the Famous Gibson was the truth, but I know at that you forgot to mention more good points. I set 500 of your plants (I wish it had been 5,000) in clay loam soil, and with the crazy weather, I picked 781 baskets for which I averaged 35¢ per basket. I also sold 1,000 plants from that bed to set another patch out.

16 Jefferson Ave. Respectfully,
FRANK CLAY.

This man has proved the Big Profits to be made from our New-Land Plants.

Your Cost
Per Acre—
\$500.00

KEITH'S NEW-LAND PLANTS
Produce Big Profitable Crops of the
Best Flavored Berries.

Your Profits
Per Acre—
\$500.00 to \$700.00

✓ Sample (Imp.)

A Dependable Late Variety

We have placed the Sample on this page, along with the Senator Dunlap, and Famous Gibson, for it is a very reliable late variety. It is one of the latest yielding strawberries. When planted with the Senator Dunlap, and Famous Gibson, you will have the longest possible strawberry season. We always sell all the Sample plants that we grow, always in good demand. This year we have thousands of them growing on our New Land (see pages 2 and 3), and Keith's Guarantee goes with every plant we send you.

The Sample is a good yielder of large berries, well colored, firm and of good flavor. The man who introduced the Sample states in part that the berries are "Large size and fine quality; quite firm; continues a long time in fruit. For market they are the best berry ever grown. They will average as large as the Bubach in size, and color all over at once." A strawberry of this character should please everyone and will sell well on any market. This is why we have placed it in this collection for Garden or Field. We are sure it will please you.

It is a very profitable variety for marketing and a valuable one for home gardens for it has a long fruiting season. A berry as large as the Sample and which continues to fruit over a long period is a very valuable variety. If you rather have the Aroma (see page 11) as your late variety you may substitute it in place of the Sample. It is also a fine late variety. Price, \$7.50 per 1000 (less than 1000 see page 3).



K.B.N.

Senator Dunlap.

UNCLE JIM (Per.)—Uncle is right there with the goods. He is a big, grand "Old Uncle." Berries extra large, regular in form and of a fine quality and flavor, suitable for eating or table use. One of the best eating varieties there is. The berries are so large that they "eat like an apple", simply have to gnaw them off. There is a great deal to be said about the Bubach, but we think our Uncle Jim has it outdone for size. The plants are hardy and do well everywhere. We recommend it as a profitable fancy berry. Try it along with the Bubach if you want something surprising in the big berry line. We have a large stock of extra large plants of this variety, but ask you to get your order in early for this variety always goes like hot cakes. Price, \$9.00 per thousand.



Uncle Jim.

WARFIELD (Imp.)—This old tried variety has proved its worthiness for many years and more than one housewife has been glad she had this variety when it came to canning and serving strawberries for the home table. We have cultivated and fruited for years and have always found it an old "standby," never failing to satisfy. Every year many of our customers include it in their orders for they know the old Warfield is all right in every way. The berries are medium to large in size, dark red, firm and richly flavored. They are the best for canning and preserving, also for market it holds up well and its color attracts buyers. The plants are long-rooted, enabling them to withstand dry summers and the freezing and heaving effects of winter. Price, \$6.00 per 1000.

Medium Late Varieties

(For prices in less than 1000 lots, see page 13.)

HERITAGE (Per.)—Plants are large with attractive light green leaves, one of the prettiest berries we grow. They are good plant makers, deep rooted and hardy. A variety that is gaining in favor in all berry sections. The fruit is extra large, irregular in shape, firm and of good quality. A good variety for shipping or hauling to markets, also a fine garden berry. The berry is peculiarly colored, spoken of as a "dark shining crimson" with a heavy green calyx. The Heritage is a good yielder and continues very late, yielding a large crop of berries. A good money maker. Price, \$7.00 per 1000.

GLEN MARY (Per.)—A strong vigorous healthy variety well adapted for growing in the Northern sections and we recommend it as such for it stands the cold Winters. A good producer of large, dark berries with showy yellow seeds. This variety was introduced over twenty years ago and has remained on the market ever since. The Glen Mary is a real money maker in the late variety line and has no choice of soil. The berries are attractive, large, firm, flattened and ribbed, juicy and well flavored. A berry for fancy or home markets. Glen Mary has many friends and we trust that you will order early to be sure to obtain some of the plants. Price, \$7.50 per 1000.

Note.—Heritage and Glen Mary are "Heavy-weights" in the Medium Late Class.



Heritage.

BRANDYWINE (Per.)—A fine late berry, thought by many growers to be better than the Aroma. It has a large berry, deep red color, fine tart flavor, and productive. They are a good canning berry for they hold their shape, color and rich tart flavor after cooking. The berry is large, firm, and colored to the center. Price, \$8.50 per 1000.



We are members of the American Association of Nurserymen. This Association is back of you in every order you place with us.



Glen Mary.

Late Varieties



Aroma.

✓ **AROMA** (Per.)—One of our standard late berries, is grown everywhere and is especially liked in the Middle West. We sell more Aroma (excepting the Sample) than any other late variety and for the past three years have sold out long before the close of the season. The Aroma is not a heavy plant maker but the plants are large and thrifty, producing a large number of good-sized berries. It makes an attractive picking row. It is a good yielder of large, rich, red berries which stand shipping and hauling long distances. It certainly is a good berry for late markets or for table use. We guarantee the Aroma to please you in every way. It is one of our best late varieties, and is liked by so many growers that we always sell out on all the plants we can grow. You may choose it instead of the Sample in the Home Garden or Field Collection on page 8. It is a very good variety. Price, \$7.50 per 1000.

✓ **GANDY** (Per.)—This is a good, reliable, late fruiting variety. Its berries are very large, well colored, uniform in shape, firm and a good shipper. The plants are healthy, hardy, and do well both in the North and in the South. They are large and require a good loam soil for the best fruit production. It always sells well on the market because of its size and its color and high quality. It is a variety that you should have. Price, \$7.50 per 1000.

✓ **SAMPLE** (Imp.)—Our best, big late strawberry. Pictured and fully described on page 9. We believe it to be our best late variety. Price, \$7.50 per 1000.

✓ **STEVEN'S LATE** (Per.)—This is a new variety to many growers outside of southwestern Michigan. It is more extensively planted than the Gandy by many berry men, for it is found to be more productive and as late in ripening. Its berries are large, firm, dark red, long and a little flattened on the sides, but always regular in shape. They hold up well for a long time after being picked, therefore, always reach the market in good condition. If you haven't this variety we advise giving it a trial for we are sure that it will satisfy in every way. It is going to be one of the leading late varieties. Price, \$8.00 per 1000.

Asparagus

Asparagus is very easily grown anywhere, in the corner of the back yard, along the back fence, at the end of the garden, in fact it can be grown in any out-of-the-way place where the ground has good drainage, isn't low and wet. It should have cultivation the first year or so, after that a straw mulch is all that is necessary. Every home should grow its own asparagus for it is so easily grown.

Set the plants in a trench 6 inches deep, the trenches 4½ feet apart. Cover the plants about 3 inches deep, filling the remainder of the trench after the plants come up. Use plenty well-rotted barnyard manure in the soil, plowing it under 8 inches deep. We list but one variety which is the best. Fifty plants will grow enough asparagus for any home.

PALMETTO—A rapid grower; early, tender stock, large and well flavored. Price, 30c per 12; 50c per 25; 90c per 50; \$1.25 per 100; \$10.00 per 1000.



Concord Grapes.

Grape Vines

The culture of the Grape within the last few years has attracted a great deal of attention throughout the United States. Many vineyards of large extent have been and are still being planted in various parts of the country and are proving a great pecuniary success. While some make this branch of horticulture a specialty from pecuniary motives, everyone owning a garden spot should devote a portion of it to this delicious fruit.

✓ **CONCORD** (Black)—The most grown grape in the United States. It is the black grape you buy on the market. It is the king that net growers over \$300 per acre this last year. It is a large purple-black grape, bunches large, well filled, sweet and juicy, ripening in September. The vines are very hardy, thrifty growers, and practically free from diseases. They are the most productive and hardiest black grapes. Price, \$2.75 per 12; \$5.00 per 25; \$9.75 per 50; \$17.50 per 100.

KEITH'S NEW-LAND PLANTS are grown on the fresh new soil, and have had all the Natural Plant Foods they could possibly use. This is what makes them Big, Strong and Healthy. Just the kind to bring you the highest returns per acre. (See pages 2 and 3.)

Blackberries

(Prices less than 1000 lots, see page 14.)

Blackberries are among the best known and most valued of our berries. No fruit of any kind is more wholesome. A liberal use of berries and other good fruit will save doctors' bills. Blackberries should be planted in rows six or seven feet apart, three to four feet in the row. Keep the ground light, rich and clean and pinch the canes back when they have reached four feet in height.

ELDORADO. This is the most grown Blackberry in the fruit world. It is hardy in the North, a good producer of large long berries, grows a good fruiting row and is practically free from diseases.

The canes do not have to be protected during the Winter. They grow thrifty and strong, capable of supporting the heavy crops they bear.

The berries are as large as your thumb, firm, a good rich juicy flavor, and have a shiny black color. The Eldorado is the best all-round Blackberry on the market today. \$22.00 per thousand.

WILSON'S EARLY. This is an old profitable variety. Growers make more clear cash from the Wilson's Early than any other variety. It has but one fault. It needs winter protection in the North. Growers accomplish this easily by bending the canes over, covering them with some straw and soil. In those sections where the Winters are not severe the Wilson needs no protection. Price, \$1.75 per 25; \$2.50 per 50; \$4.00 per 100.



Eldorado Blackberries.

Purple Raspberry

COLUMBIAN. The best of the Purple Raspberries, and the best raspberry for home use. Can't be beat for canning or dessert. The best for pies. It is a cross between the Red and the Black Raspberry. It is hardy and produces as many if not more berries per bush than the Black Raspberry which it resembles in growth habits. One dozen bushes will make a fine row for your garden. They sell in many markets for Red Raspberries but yield many many times more fruit per bush.

Our supply is limited and we expect to sell out before the end of the season. Order early. In order to give all our customers an opportunity to secure some of our Columbian plants we are offering them in small lots only. Price, \$1.25 per 12; \$1.75 per 25; \$3.00 per 50; \$5.00 per 100.

Our Money-Back Guarantee goes with every one of these plants.

Keith's New Land plants give the largest yields of big berries because they have the strength, vigor and health in them.



Columbian Raspberries.

Shipping Plants By Parcel Post

Your order for plants may be shipped by Parcel Post and, when shipped in this way, it will come to you as your other mail does. If you are living on a rural route some distance from town, your plants will be delivered at your door. We ship hundreds of orders by Parcel Post and our customers find it satisfactory, and this means of shipping plants is becoming very popular. It is our opinion that customers find Parcel Post cheaper than Express when shipments are made into the First, Second, or Third Zones.

The Parcel Post weight limit per package for the First, Second, or Third Zones is 70 pounds. Packages weighing up to 50 pounds may be sent into all Zones. Inquire of your post master or mail carrier what zone you are in when receiving parcel post shipments from Sawyer, Michigan, our shipping point. This will determine what Zone you are in from Sawyer, and by referring to the table below you can readily determine the amount to add to your order of plants to have them sent by Parcel Post. These amounts listed below include the safe wrapping of your plants in moss so that they will reach you in good growing condition. All of our strawberry plants when shipped by Parcel Post are wrapped securely in moss. If you wish your shipment insured we will do so without cost to you, providing your order comes to \$2.50 or more.

Add to your order for each 100 plants of—	1st and 2nd Zone	3rd Zone	4th Zone	5th Zone	6th Zone	7th Zone	8th Zone
Strawberries	\$0.12	\$0.18	\$0.25	\$0.35	\$0.40	\$0.48	\$0.55
Red Raspberries .....	.15	.20	.30	.38	.45	.55	.65
Black Raspberries, Blackberries, Currants, Grapes.....	.20	.30	.40	.65	.85	1.05	1.25
Shrubs per each 10 plants .....	.20	.30	.40	.65	.85	1.05	1.25

The following States are wholly within the indicated Zones from Sawyer: Connecticut, 5; Louisiana, 5; New Hampshire, 5; Tennessee, 4; Canada, 8; District of Columbia, 4; Massachusetts, 5; Rhode Island, 5; Vermont, 5.

Strawberry Plants at Cut Prices

Our Standard Varieties at "Cut Price" Rates. Every year we find that, through some mistake in the field or packing house, the labels occasionally become lost off crates of strawberry plants and consequently these plants, although fresh, strong and thrifty, have to be thrown on the junk heap unless identified. Rather than throw big healthy plants like these away this year, as valuable and scarce as plants are, we are offering them at "cut price" rates to our customers.

Again, some days there is a surplus dug of some varieties, and rather than hold them over for a time in the packing house, we are offering them also at "cut price" rates.

These plants, mentioned above, are from varieties listed in this catalogue and are first-class in every way. If you are not particular as to the varieties you plant, simply wanting good standard sorts which will bear you good crops, these plants are just what you want. We cannot promise to send any one variety but will label when we can. We offer these good strong plants as follows: 75c per 100; \$1.40 per 200; \$2.00 per 300; \$2.50 per 400; \$5.50 per 1,000.

In Ordering From the Above Offer, Please Use the Term, "Cut Price Plants."

Price List for 1921

500 or more of one variety at 1,000 rates.

STRAWBERRIES

	Per 25	100	200	300	400	1000
Aroma	\$0.50	\$1.30	\$2.00	\$2.70	\$3.30	\$7.50
Bederwood .....	.40	1.00	1.60	2.20	2.65	6.00
Brandywine .....	.50	1.50	2.25	3.00	3.75	8.50
Bubach .....	.50	1.40	2.15	2.90	3.50	8.00
Charles I .....	.50	1.25	1.95	2.60	3.20	7.25
Corsican .....	.50	1.50	2.25	3.00	3.75	8.50
Dr. Burill .....	.45	1.20	1.85	2.50	3.10	7.00
Early Ozark .....	.50	1.35	2.10	2.80	3.40	7.75
Gandy .....	.50	1.30	2.00	2.70	3.30	7.50
Gibson .....	.45	1.15	1.75	2.35	2.90	6.50
Glen Mary .....	.50	1.30	2.00	2.70	3.30	7.50
Haverland .....	.45	1.20	1.85	2.50	3.10	7.00
Heritage .....	.45	1.20	1.85	2.50	3.10	7.00
Sample .....	.50	1.30	2.00	2.70	3.30	7.50
Senator Dunlap ..	.40	1.00	1.60	2.20	2.65	6.00
Steven's Late .....	.50	1.40	2.15	2.90	3.50	8.00
Uncle Jim .....	.60	1.55	2.40	3.25	4.00	9.00
Warfield .....	.40	1.00	1.60	2.20	2.65	6.00
Wm. Belt .....	.50	1.40	2.15	2.90	3.50	8.00

EVERBEARING STRAWBERRIES

	1.25	3.15	4.50	6.50	7.90	18.00
Progressive	1.00	2.80	4.25	5.75	7.00	16.00
Superb						

ASPARAGUS

	Per 12	25	100	1000
Palmetto, 1 Year No. 1	\$0.30	\$0.50	\$1.25	\$10.00

CURRANTS

	Each	12	25	100
Lee's Prolific (black), 1 year No. 1.....	\$0.15	\$1.50	\$2.50	\$ 8.00
Perfection (red), 1 year No. 1. ....	.30	3.50		

GRAPES

	Each	12	25	100
Concord (black), 1 year No.	\$0.25	\$2.75	\$5.00	\$17.50

RED RASPBERRIES

	25	100	200	300	400	1000
Cuthbert	\$1.00	\$2.50				
Early King	1.00	2.60	\$4.00	\$5.40	\$6.60	\$15.00
St. Regis Everb'g	2.00	4.00				

BLACK RASPBERRIES

	\$1.35	\$3.50	\$5.30	\$7.20	\$8.80	\$20.00
Cumberland	1.25	3.15	4.80	6.50	7.90	18.00
Kansas	1.25	3.15	4.80	6.50	7.90	18.00
Plum Farmer						

BLACKBERRIES

	\$1.50	\$3.75	\$5.75	\$7.80	\$9.50	\$22.00
Eldorado	1.75	4.00				
Wilson's Early ..						

PURPLE RASPBERRIES

	Per 12	25	50	100
Columbian	\$1.25	\$1.75	\$3.00	\$ 5.00

With every order for plants, we send you Free a copy of "Keith's Ways To Successful Berry Culture." A valuable book.

Read Carefully Before Ordering

ORDER EARLY. You are thus more certain to obtain the varieties you desire. Later in the season we may be out of the varieties that you want. We ship orders in the rotation in which they are received. If you desire to have an order shipped on any special date, make note of same on your order and we will comply with same as nearly as possible. Remember that unfavorable conditions may sometimes stop our field work, but we will do our best to get your order shipped when you desire. Our strawberry fields are on a well drained sandy loam this season and we expect to be able to start shipping much earlier than in past years.

HOW TO ORDER. Read carefully what is printed on the order sheet. Use order sheet and write plainly. Give exact number of plants desired and cost of same. Please state whether you want us to substitute or not. It is always best to give a second choice, especially if ordering late in the season. We always send you a copy of your order as we have it booked. Look it over carefully and if there are any mistakes notify us at once. You may add to your order at any time.

REMIT by Postoffice Order, Express Money Order or Bank Draft, Personal Checks. Postal Stamps will be accepted. Don't send coins or currency in an envelope unless you register the letter.

TERMS are cash with order. With large orders one-half the amount may be sent with order and the balance before plants are shipped.

SHIPPING. Most plants are shipped by Express, especially large orders, but small orders are often shipped by Parcel Post. We do not guarantee safe arrival when orders are shipped by Freight. Read carefully what is stated concerning Parcel Post shipments on page 14. If postage is not included when your order is to be shipped by Parcel Post we will be obliged to send it by Express.

SAFE ARRIVAL, LOSS OR DAMAGES. We cannot become responsible for stock that is allowed to lie around your station, or express office, for neglect of purchaser or his employees to care for stock after it has been received, or for misfortunes caused by drought, floods, insects, etc. These things are entirely beyond our control. We do not have any control over shipments after they leave our Nursery, but we do all within our power to have plants reach you in good condition. We guarantee safe arrival, however, with the understanding that our customers will refuse acceptance of plants that arrive in a spoiled condition due to rough handling or long period of time enroute. They should place their claim at once with the agent at their end of the line. We will gladly place claim at this end providing the customer send a signed statement at once from his agent as to the condition and loss of plants upon arrival. We will refill orders to the extent of loss providing your agent's statement of the spoiled conditions and amount of damage to the plants is sent at once with your request.

SHIPPING SEASON. Begins about April 1st and continues until in May, depending entirely upon weather conditions. We do not issue a Fall catalog nor fill orders at that time of the year.

RATES. For rates see price list, page 13. 500 of one variety at 1,000 rates. We do not offer less than 25 plants of one variety. They are all tied in bunches of this number and we do not break bunches.

AGENTS. We do not employ agents. There is no one authorized to act in that capacity for us. We deal direct with all our customers, and have but one price list.

YOUR PLANTS are dug, tied in bunches and hauled to the packing house without any chance of being exposed to the drying winds or sun. Here they are packed in damp moss and shipped directly to you, thereby reaching you shortly after being dug.

PREPARE THE SOIL for small fruit as directed in our "Keith's Ways to Successful Berry Culture" which is sent you as soon as your order reaches our office. Read about this Book in introduction on page 1.

PLANTING. Our "Keith's Ways to Successful Berry Culture" gives full information regarding the handling of plants after arrival. Read carefully what it has to say. Planting distances for the different Small Fruits are given below following heading. In ordering please keep in mind that those varieties of strawberries with imperfect blossoms marked (Imp.) should not be planted entirely alone. They should not be planted farther than ten feet from those varieties with perfect blossoms marked (Per.) Full planting directions are given in our "Keith's Ways to Successful Berry Culture" which is sent you as soon as your order reaches our Office.

Distance for Planting and Plants Required per Acre

Strawberries	3 ft., 8 in. x 1½ ft.,	7,920 plants
Everbearing Strawberries	2½ ft. x 1½ ft.,	11,600 plants
Black Raspberries	7 ft. x 3½ ft.,	1,777 plants
Red Raspberries	6 ft. x 3 ft.,	2,420 plants
Blackberries	7 ft. x 3½ ft.,	1,777 plants

WHERE TO ORDER. Order from our Northern nursery. If plants are dug in the South at the time the Northern season opens, they are too far advanced for shipping and planting. On the other hand, plants dug in the North at the time the season opens in the South, may be shipped South without encountering this difficulty.

The Northern location of our nursery renders it ideal for the growing of all small fruit plants. We are within two miles of the eastern shore of Lake Michigan. The climate is greatly moderated in the spring and fall by this large body of water. This locality is thus well suited for the growing of large, healthy, well-rooted plants. There are more small fruit plants grown here than anywhere in the United States. Let us fill your order with our New Land plants grown under these ideal conditions. We are prepared to satisfy you in every way.

References

As to our financial standing and reliability we refer you (by permission) to the Bridgman State Bank, of Bridgman, Mich.; E. K. Warren & Co., Bankers, of Three Oaks, Mich.; or to the Postmaster or Express Agent of Sawyer, Mich.

CERTIFICATE OF NURSERY INSPECTION.

No. 2244.

This is to Certify, that I have examined the nursery stock of Keith Bros. Nursery, and find it apparently free from dangerous insects and dangerously contagious tree and plant diseases. This certificate to be void after July 31, 1921.

L. R. TAFT,

State Inspector of Nurseries and Orchards,
East Lansing, Mich., Nov. 20, 1920.

Order No......

Sawyer, Michigan

Date.....19.....

Date you wish your order shipped.....

Ship by

(Parcel Post or Express, write which)

If sent by Parcel Post include the required amount for postage and safe wrapping, otherwise we ship by Express. See Parcel Post rates on page 13.

SHIP THE FOLLOWING PLANTS TO

Name_____

Postoffice..... R. F. D. No.....

Street..... Express Office.....

County _____ State _____

PLEASE WRITE NAME AND ADDRESS PLAINLY. State how goods shall be shipped, attach price to each variety and add up accurately. Write letters on separate sheet from order. Read page 14.

We substitute, unless instructed to the contrary, but never until the varieties ordered are exhausted; and in all cases, if so requested, cheerfully refund money instead of substituting. If allowed to substitute we will gladly give you the benefit of our knowledge of the different varieties.

Shall we substitute? Write "yes" or "no."

[illegible]

TRUE TO NAME.—While we use every precaution to have all plants, etc., true to name, we will not be responsible for any sum greater than the cost of the stock should any prove otherwise than as represented. If you have friends who would like good strong plants this Spring for their gardens or fields, we would thank you for their names and addresses.

Ornamental Shrubs and Flowers

Your Home! Do you think much of it? Would you like to have it appear attractive to every passerby, and the most beautiful place in your locality? Do you realize the increased value a few dollars worth of shrubs would add to your home and farm? The Illinois Agricultural College states that \$10.00 will buy enough shrubs to increase the value of your home most wonderfully. Your home is where you live the year around. Why not have it attractive and beautiful. It can be made the most attractive home in your community. Doesn't matter about size. A small home can be made as attractive and beautiful as a large one. Our Landscape Gardening Department is ready at all times to suggest and aid our customers in making their homes attractive.

Climbing Roses

DOROTHY PERKINS PINK. A brilliant pink rambler rose. Grows 10 to 15 feet in a season. Does not winter-kill. Flowers very double, shell-pink in large clusters of thirty or forty covering the bush for a long time in Spring. Rapid grower. Resembles Excelsa very much. (See cut.) 30c each.

DOROTHY PERKINS WHITE. A pure white climbing rose, very rapid grower, foliage dark green and showy. Flowers clear white borne in great clusters. Absolutely hardy under all conditions. There is no better showy climbing rose. 30c each.

A New Rambler Rose

EXCELSA (Red Dorothy Perkins). Equal to the Crimson Rambler but free from disease and will not winter-kill. Its foliage is a glossy dark green and remains so all Summer. A remarkably fast grower covering a porch in a very short time. Flowers in large clusters (see cut) of crimson tipped with pink, very double, 30 to 40 on one stem. Hardy everywhere. The greatest Rambler Rose. 1 year plants, 30c each. We prepay postage when 3 or more Rose Plants are ordered from any of the three Roses listed above.



Pink Dorothy Perkins.

Ornamental Shrubs

SPIREA ANTHONY WATERER. Fine for hedges 18 to 24 inches high. Makes a round ball-like bush, covered in Summer and Fall with large heads of crimson flowers. Foliage very fine cut, attractive green, some shoots having variegated pink and white foliage. A very pretty bush to plant anywhere. 50c each.

SPIREA CALLOSA ALBA. Just like the Spirea Anthony Waterer except it has white blossoms. They make a pretty hedge when planted together. 50c each.

SPIREA VAN HOUTTEI. Masses of white flowers all over the drooping branches. Often called Bridal Wreath. Well shaped bush 5 to 6 feet high. You should have this bush. Solid mass of white when in bloom. 50c each.

SPIREA BILLARDI. Has long plume-like rose-pink flower clusters at tip of shoots. Blooms nearly all Summer. Used for cut flowers or decorating. Grows 3 to 4 feet high. Thrives well everywhere. You should have this along with your other Spirea. Bushes that will bloom this Summer, only 40c each.

SPIREA OPULIFOLIA. Rapid growing shrub (6 feet), with attractive yellowish green foliage. Very hardy shrub, well shaped with white flowers in clusters somewhat resembling the Snowball. Large healthy plants. 35c each.

JAPANESE BARBERRY. Much used for hedges along walks, etc. Grows 18 to 24 inches high. Leaves dark attractive green turning to a showy fire-red in Fall. Hardy rapid grower free from disease. (Government allows this Barberry to be planted.) Red berries on branches in Fall and Winter. One of the most showy and prettiest bushes. Large bushes for only 35c each.

BLOOD-RED DOGWOOD. Spreading growth, 4 feet high, blood-red branches very showy and attractive in Winter. Foliage bright green, grows well in shade. Flowers white. Planted along foundations of buildings. 35c each.

BUSH HONEYSUCKLE. Makes a fine round well shaped bush 5 feet high. Foliage dark green all Summer. Bush loaded with very sweet showy pink flowers in early June followed by clear red berries which makes bush appear like holly. Fine for decorating in late Summer and Fall. 40c each.

LARGE-FLOWERED HYDRANGEAS. A very handsome shrub with large, conical white flower clusters 8 to 12 inches long borne on the end of shoots, turn to reddish-brown in Fall and can be kept in the house all Winter. Blooms in August and September. One of the most useful and beautiful shrubs grown. 50c each.

AFRICAN TAMARIX. Its foliage is unlike any other shrub grown. Looks like an Evergreen, being fine feathery, steel-blue green. Flowers pink and very sweet smelling, attracting bees like honey. Used as a hedge or screen to keep unsightly objects from view. Grows 6 to 8 feet high. A very pretty shrub. 35c each.

NOTE.—One each of the 10 shrubs listed here for \$4.00 and we pay transportation charges.

Vines

AMERICAN IVY. A rapid-growing, very hardy vine for porches, fences, etc. Leaves turn fire red in the Fall. Covers unsightly objects, walls, etc., in short time. Fine for backyard fences. 2 year vines, 40c each.

PURPLE WISTARIA. A good vine for porches, verandas, trellises, etc. Grows rapidly covering whole side of porch in short time. The long hanging clusters of lavender-colored flowers hang from vines like long bunches of grapes. Each blossom is like a purple pea blossom. 2 year vines, 50c each. A bargain for you.

Shrubs and Vines at Half Price

The following shrubs and vines are one year old plants and can be sent by parcel post. They are first class plants guaranteed to satisfy. They are exactly the same kinds as listed above but are one year old plants, and will make a fine showing the first year. We pay postage where three or more plants are ordered from the list below.

ROSES

Pink, White, and Red Dorothy Perkins. (See Climbing Roses at top of page.)

SPIREAS

VAN HOUTTEI. Strong plants, 30c each.

ANTHONY WATERER. Bushy plants, will bloom first year. 25c each.

BILLARDI. Extra large for one year, will bloom first year. 25c each.

GOLDEN BELL. Blooms earliest of all shrubs in Spring. Clusters of yellow bell-shaped flowers up and down stems, making bush appear like a yellow mass of flowers. An attractive bush for home grounds. The most showy shrub for early Spring flowers. Extra large 1 year plants, 25c each.

BUSH HONEYSUCKLE. Large, well-branched plants. Extra No. 1 plants, 25c each.

BLOOD-RED DOGWOOD. No better one year plants. Large well-rooted. 25c each.

AFRICAN TAMARIX. Will grow three feet high first year. 25c each.

NOTE.—One each of the above 1 year shrubs and roses for \$2.50, postage prepaid. Any ten of the above shrubs for \$2.25, postage prepaid.

FROM.....
POST OFFICE.....
R. F. D. No.....
COUNTY.....
STATE.....

Put a
2-Cent
Stamp
Here

Keith Bros. Nursery,

6

SAWYER, MICH.



The Early King

The Red Raspberry That Will Make You the Most Money. Early-Productive-Hardy.

This valuable variety leads in every way in this fruit section. Three fourths of the Red Raspberries in this part of the state are Early King. It is the earliest, most productive, hardiest and most profitable variety we have ever listed. Growers make more actual money from the Early King than any other variety. It is a week to ten days earlier, bears ten days longer and more berries than the old "standby," Cuthbert. The berries are large, perfect, firm, good shippers, well colored, and do not fall off when ripe. We could easily fill this page in giving the good points to be mentioned about this variety but we trust that you will take our word when we state that it is the most profitable variety that we have to offer. Last year we sold more Early King than all other varieties. It's the leading variety today. Price, \$15.00 per 1,000.

ST. REGIS EVERBEARING RED RASPBERRY. This valuable variety produces its berries from early Summer until Fall. It ripens earlier in the Spring than any red raspberry. After its spring fruiting it continues to bear berries on the tips of the young shoots all Summer and Fall. These same shoots bear paying crops the following Spring immediately following strawberry season. The berries are medium to large, have a rich red raspberry flavor, are firm and well colored with a deep crimson red. They are very attractive and demand a good price on the market in the Spring for they are so early and in the Summer and Fall because they are out of the red raspberry season. The canes make a good thrifty strong growth and the foliage is an attractive green. May be used as a hedge at the back of the lot, along a side drive, or screening in a garden or other places about a home. We have the genuine St. Regis plants and guarantee every one to be true to name. The demand always exceeds the supply, therefore, we ask you to order early. Price, \$2.00 per 25; \$2.75 per 50; \$4.00 per 100.

CUTHBERT RED RASPBERRIES. A well known old variety, strong canes, large attractive pointed berries, that are liked everywhere. We feel sure that you are acquainted with this old variety and know it to be a good one. It responds well to good cultural methods, and is a very valuable variety when taken care of. The berries are large, a deep reddish crimson color, firm, pointed, and stands shipping or hauling long distances. They are fine for canning, etc., and sell well on the market. We recommend this variety to all our customers. Price, \$1.00 per 25; \$1.50 per 50; \$2.50 per 100.

Cumberland Black Raspberry

The Most Reliable, Productive, and Valuable Black Raspberry

The berries are extra large, firm, well colored, attractive, and perfect. The most profitable and desirable market variety offered and we know that it will satisfy our customer in every way. It always brings the best prices on the market because of its extra large attractive berries. You can depend upon its bearing more berries per acre than any other variety. The canes are strong and stand up well under their heavy load of berries; also very hardy standing 16 degrees below zero. Our plants are strong heavy-rooted. We guarantee every one of them. Cumberland is the Black Raspberry for your garden or field. Price, \$20.00.

PLUM FARMER. A new variety with a promising future. Originated in Ohio. Extra early and sells well on the market. The heavy crop ripens within a week. The berries are large, shiny black, well flavored, and good shippers. Plant Plum Farmer for your Early Black Raspberry. Price, \$18.00.

EARLY KANSAS. A well known early variety, strong hardy grower and does well on the lighter soils. Berries jet black, firm, attractive. Bushes strong, upright, and hold their leaves well until frost. The best early variety for gardens or fields. Price, \$18.00.

Prices less than one thousand, see page 13.



Cumberland Black Raspberry.



The Famous GIBSON

Positively the Most Productive Berry Grown.

This wonderful strawberry is still in the lead in production, prominence and favor with strawberry growers. It is certainly the most profitable berry grown. Last year it yielded growers as high as \$700 per acre under common, ordinary methods of cultivation. Other varieties grown in the same field, under the same care, yielded only half to two-thirds as much.

This section of Michigan, Berrien County, is the second largest strawberry growing County in the World, and from half to three-fourths of the strawberries grown are the Famous Gibson. Certainly holding first place all right. And not one of our customers throughout the United States has sent in an unfavorable report concerning this berry.

Wherever it is grown it proves itself to be the best and growers never give it up. More than half of their fields are planted to the Famous Gibson. It is making good everywhere and we advise our customers to plant the Famous Gibson. The demand for the plants is very high. Last year we shipped more Famous Gibson plants than any two varieties listed. This year we have grown a large acreage of these plants on our New Land and we have millions of strong healthy ones for our customers.

This variety is a good all-around berry. It is suited for the home as well as for the market. It is wonderfully productive, out-bearing other varieties of its season with its large, attractive, well-flavored berries, which hold up well in size throughout the picking season. Even in the last pickings the berries are of good size and color and sell well on the market. For the table, the last pickings are the best, being more highly flavored, juicier, and sweeter than those of the first of the season.

You will find the Famous Gibson pictured and described again on pages 8 and 9 in our collection of the **THREE BEST STRAWBERRIES FOR GARDEN OR FIELD CULTURE**.

We have a million or more Famous Gibson Strawberry plants grown on our New Land. The picture below was taken of a side view of a Famous Gibson row and will give you some idea of the size and thrift of our New-Land Plants. Read pages 2 and 3 regarding the best plants for you to buy. Price, 45c per 25; \$1.15 per 100; \$1.75 per 200; \$2.35 per 300; \$2.90 per 400; \$6.50 per 1,000.

We have picked at the rate of 7,260 quarts per acre at one picking from our rows of Famous Gibson, and find that it outyields any variety that we have ever grown. It is the most productive strawberry grown.



Side View of a Gibson Row Showing Our Thrifty New Land Plants.